Chamber Intervenes in BLM Lawsuit

*RACC Challenges Lack of Active Management on BLM-Controlled Lands in Defense of Our Jobs, Economy, Public Safety and the Overall Well-Being of Douglas County Business & Industry, Local Government and Citizens*

On April 18, U.S. District Court Judge, the Honorable Jolie A. Russo, signed an order granting the Roseburg Area Chamber of Commerce’s motion to intervene in the case of Pacific Rivers, et al v. U.S. BLM, et al. The chamber’s motion to intervene was filed with the court on March 31, 2017. The chamber joins Zuber & Sons Logging, LLC from Gold Beach and Turner Logging, Inc., of Banks, Oregon as defendant-intervenors.

There were a number of reasons underlying the chamber’s decision to seek defendant-intervenor status in the litigation. First, the chamber representing the interests of its members and local business, has significant interest in the BLM’s Records of Decision (ROD) for the Resource Management Plan for Western Oregon (RMP) and the lands it governs; interests which plaintiffs’ lawsuit put at risk.

Specifically, the outcome of this litigation threatens the protectable interests of the chamber. Without participating in the lawsuit, the chamber would not have the opportunity to defend against plaintiffs’ efforts to further curtail active management on the public lands at issue, including Oregon and California Land Act (O&C Act) lands. Plaintiffs’ efforts are contrary to the chamber’s concerns about the

(continues on page 3)

Education in Douglas County is Luncheon Topic

*Project Leadership Graduates Also Featured*

The Roseburg Area Chamber of Commerce’s May 15 membership meeting program will feature a two-part program. To discuss education advancements in Douglas County, will be Umpqua Community College president, Deb Thatcher and superintendent of Roseburg Public Schools, Gerry Washburn.

Anticipated discussion will include current and future projects and programs at Umpqua Community College and how current workforce and career training at UCC impacts our local businesses. The program will also discuss Roseburg’s K-12 education system, current and future programs and activities. The chamber is proud of our local education community and feel it is important, our members get to hear directly from leadership what’s happening at UCC and Roseburg Public Schools—plans for the future, highlights of goals, accomplishments, special projects or programs and, of course, some of the challenges our district and college faces.

Thatcher joined UCC, as president, in July 2016. Before coming to UCC, she was a research fellow at the State University of New York College in Cobleskill. Previous to that, Deb was the acting president of SUNY for two years and also the provost and vice president of academic affairs.

Washburn joined Roseburg Public Schools as superintendent in July 2015. He was previously assistant superintendent for Los Alamos Public Schools. Other administrative (continues on page 8)
Absolutely nothing. The chamber would love to see a hotel…boutique or other…in downtown Roseburg. It could be an added visitor amenity potentially increasing traffic and, thereby, commerce in our historic downtown business district. For those who would like to see this kind of lodging out-of-town in the middle of wine country—me, too—but, unfortunately, state of Oregon and county land use laws don’t allow for this type and size of boutique hotel outside an urban growth boundary.

What is wrong, very wrong, is how the chamber anticipates the city will propose to unfairly subsidize the operations of this potential new hotel. The suggested proposal would allow the developers to keep all or a portion of the lodging tax they collect for at least the first three years of operation, in order to entice developers and reduce their risk. Meanwhile, all other lodging properties within the city boundaries would continue to collect the tax and turn it over to the city.

For those unfamiliar with lodging taxes in Roseburg, under city ordinance and state law, lodging properties collect a transient lodging tax (more commonly known in the industry as TLT). The total tax in the city of Roseburg is currently 9.8%; 8% city TLT and 1.8% state TLT. How those funds can be used is dictated by city ordinance and state mandates. Which means, city ordinance commits 57.25% to tourism (state statute dictates how that money can be spent and that the percentage dedicated to tourism cannot be reduced); the remaining 47.25% of TLT dollars received by the city is dedicated to economic development (9.86%) and streetlights/sidewalks (32.89%).

Clearly, the chamber wants to see new businesses relocate to or develop in our community. More importantly, we want to see our existing businesses thrive and expand. What we don’t want to have happen is the former occur at the sacrifice of the latter. Existing businesses should be recognized and respected for their commitment to our community.

The chamber supports business development incentives, so existing and new business can succeed and grow. Incentives such as enterprise zone tax abatement, urban renewal dollar investments for adjacent public spaces, workforce/wage incentives and negotiated or forgiven system development charges (SDCs) are all commonly-offered incentives and potential offerings for a proposed boutique hotel.

Previously, the city offered to pay for half of the demolition costs of the Rite-Aid/Safeway buildings. Offer that, again. There may even be grants or incentives related to historical districts or main street programs. Offer incentives, please. But, offer the right incentives. A proposed TLT subsidy—while some may try—cannot be compared to enterprise zone or like incentives. At least, it shouldn’t be. Rebating the TLT to underwrite profit is not the right, or fair incentive. The possible detriment to existing lodging venues is unacceptable.

During a recent city council meeting the old Rite-Aid/Safeway site was reference as a potential location for the new boutique hotel. It was, however, clarified that no site had been chosen, only that the location was to be in the downtown business district. When it came to a specific site, the city didn’t want to pick a winner. But, isn’t that exactly what the city would be doing if it gives a new lodging property such a subsidy?

How can existing hotel property owners not see this as a proverbial slap in the face, when they have taken on the risk, invested and been committed to this community without seeking to have their net profit subsidized. By the way, the old Rite-Aid/Safeway site is a perfect location for…anything. Ridding this 13-year-old blighted area from our downtown—while much desirable—is not a good enough reason for this kind of proposal.

Hotels are generally built when there is excess demand in a market. It has occurred in Roseburg a number of times over the years. In order to be successful and sustainable, it should be market-driven.

The current pro forma for the boutique hotel proposal seems to indicate that kind of demand doesn’t currently exist. At least not at a $250+/night rack rate that a boutique or high-end luxury hotel demands. If the market could withstand such prices, there would be no need to subsidize profits.

Building a new hotel anywhere without tearing down an existing one increases supply, not demand. When those market conditions exist, rates decrease. But, if a hotel has its rates subsidized by TLT rebates, the rate decreases will be the borne by the other lodging facilities, giving one property the ability to undercut prices and drag down the market rates as a whole. This, of course, could mean less overall TLT dollars to promote the area as a visitor destination, which is the best and preferred use of those TLT dollars.

Adding insult to injury, during the three-year (or however long) TLT abatement given this new property, the tax collected by the other lodging properties in Roseburg would be dedicated to promoting the area and ALL area hotels/motels. So not only is it an unlevel playing field for hotels operationally but, the new boutique hotel would receive promotional benefit on the back of the tax collected by its competitors.

Before folks who are woefully uninformed start in that this position is somehow about the chamber’s contract with the city for visitor services, let me stop you here. The chamber’s position has nothing to do with that contract. The chamber’s membership operations, budget and staffing are completely separate from the visitor center/visitor services operation. The chamber does (continues on page 3)
Downtown Hotel?

not rely on that contract or the TLT funds for its membership operations, staff salaries or the beautiful building we operate out of, which by the way, the chamber and its foundation raised the funds the build.

The most important issue to the chamber, relative to the contracted TLT dollars, is that these funds are committed to best use, promotion of the Roseburg area as a destination, used in compliance with state law and done so as fairly as possible. The chamber is the steward of these dollars. This is the position of the chamber whether the chamber is the DMO or not.

The Roseburg Area Chamber of Commerce will continue to support the efforts for a downtown hotel. The chamber will also continue to question and challenge proposals it deems unfair and potentially harmful to existing businesses and the people behind and within those businesses, who took the risk, committed to this community and continue to serve it. It’s the least we can do.

The city has had a TLT since 1983; a tax implemented after the city asked the chamber to intervene with local hotels and motels and “sell” them on the idea of a new lodging tax. The chamber did so—and the hotels agreed—because of the city’s commitment that a significant portion of those funds would go to tourism promotion. Since then, subsequent increases in the TLT occurred at the chamber’s request and with the support of local hotel/motel businesses. Any new changes in the city’s TLT or the manner in which it is managed or distributed should be endorsed by those collecting the tax, the existing hotel and motels. If they believe a TLT rebate to a new boutique hotel will improve their business then, there’s a pretty good chance the chamber could get on board.

On a positive note, the chamber is pleased to share that with business lobbying efforts at the state legislature, HB 2744 and HB 2768—which would have allowed cities and counties greater latitude to redirect TLT dollars from destination promotion and other specifically-defined uses under current state law—both died in committee.

**Chamber Intervenes in Lawsuit**

health and well-being of people and the environment, recreation and economic interests in Southern Oregon.

In its filing, the chamber declared the need for active forest management on our federal lands for the purpose of creating healthier, more resilient public lands. Many of our members are directly tied to our natural resource industry, adversely impacted by the lack of management. Other members are indirectly tied to these public lands, but are equally affected by the lack of active management. The lack of management impacts our members not just in the timber and wood products industries but, tourism, recreation and many others.

Most of our members are aware that more than half of Douglas County’s land base is owned by the federal government, nearly 20% of which is managed by the BLM. Because the federal government pays no taxes on public lands, timber sales on BLM lands with their resulting share of income to Douglas County are an important source of revenue to our community. The BLM has struggled for years to meet its timber sales goals and the most recent Resource Management Plan, at issue in this litigation, provides for insufficient active management related to future timber harvest.

Insufficient timber harvest leads to the loss of good-paying jobs in our community. Job losses result in an increased burden on public services, and it does so at a time when Douglas County’s reserves are dwindling despite frugal management. At the risk of oversimplifying the complicated social issues associated with the community’s loss of family-wage jobs, you can trace a number of our community’s social ills (drop-out rates, drug use, homelessness, struggling small businesses, etc) to the loss of these good employment opportunities.

The erosion of the social fabric in our community is illustrated by the closure of our public libraries and anticipated curtailment of 24/7 sheriff’s patrol. As our county reserves diminish, our community will face even greater challenges related to lack of funding to meet the health and safety needs of our residents. Active forest management would allow for stabilized funding to provide security and protections essential to the citizens of Douglas County.

Lack of active management on BLM lands also poses a threat to the physical health of our citizens and negatively impacts our tourism and hospitality industry. Douglas County has experienced devastating wildfires on public lands in recent years. The lack of management increases the likelihood that an inevitable fire start will grow into a destructive wildfire; also increasing the need for prompt post-fire salvage. After a burn there is a limited window of time to remove burned trees before they decay beyond the point of salvage or removal and become kindling for the next fire, which will only burn hotter and faster. It is difficult to promote tourism and local recreation when smoke from wildfires is choking our community.

As the lead destination marketing organization for our community, the chamber further asserts that lack of active management is harmful to our growing tourism and recreation industry. Even though the BLM allocates most of the public lands it manages to various reserves, instead of allowing for a better balance between reserves and harvest land base, set-aside areas like roadless and wilderness areas are not the destination of most visitors to the Land of Umpqua. We are a “rubber-tire market,” where most of our tourists and recreationists visit local public lands on day trips.

The chamber believes that increased management would benefit all by improving the health of our local forests, reducing the likelihood of catastrophic wildfires and better contributing to the physical and economic health of our community, while supporting visitors and recreationists on our public lands.

The chamber intervened in the litigation because it felt it was not adequately represented by the federal defendants in the case. The chamber deems the BLM’s proposed management plan insufficient and significantly lacking “active management” of our public lands to the detriment of our quality of life in Roseburg and Douglas County. The chamber asserts the plaintiffs in the case do not represent our interests either, as they seem to care only about the interests of non-human species, to the detriment of the health of our community.

The Roseburg Area Chamber of Commerce is a longtime advocate for real, effective management on our public lands, to include increased timber harvest, and is protective of the renewable natural resources that we all care about and depend on. The intervention in this lawsuit simply exemplifies the chamber’s long-held position in support of our Douglas County community.
“Education in Douglas County” &
2017 Project Leadership Graduation

Presented by
Gerry Washburn, Superintendent
Roseburg Public Schools
&
Deb Thatcher, President
Umpqua Community College

May 15, 2017
11:30 a.m. to 1:00 p.m.
Douglas County Fairgrounds

RSVP required by Thursday, May 11, 2017 at 5:00 p.m.

Purchaser: __________________________ Company Name: __________________________
Mailing Address: __________________________ City, State, Zip: __________________________

We appreciate advanced payment, but you may pay at the door.
An RSVP is a commitment. You will be required to pay for the lunch whether or not you attend.

Member Lunch ___ x $20 = _____ Bill Me □ Check Enclosed □
Member Table (8) ___ x $150 = _____ Bill My Credit Card □ □ Minimum $25 Purchase
Non-Member Lunch ___ x $30 = _____ Visa / MasterCard # __________________________
Expiration Date __________
Verification Code (3-digits from back of card) ________

Email completed form to roseburg@roseburgareachamber.org
or mail form to: Roseburg Area Chamber of Commerce
PO Box 1026, Roseburg, OR 97470
New Members

Best Western Plus - Hartford Lodge
150 Myrtle Street
Sutherlin, OR 97479
(541) 459-1424
www.bestwestern.com

Best Western Plus Hartford Lodge in Sutherlin provides amenities that make this stay seem less like a hotel and more like a home. Each guest is treated to a full cooked to order breakfast or can delight in the Hartford Lodge’s signature breakfast buffet.

Big O Tires of Roseburg
2545 NW Stewart Parkway
Roseburg, OR 97471
(541) 672-2848
www.bigotires.com

Big O Tires offers a wide range of diagnostic, repair and routine maintenance services, backed by one of the best national services warranties in the business.

Bluebird Pizza
1612 NW Keasey Street
Roseburg, OR 97471
(541) 229-6433
www.bluebirdpizza.com

Located beside Colony Market in Hucrest, this neighborhood pizza parlor is a must stop for busy families on the go. Committed to making pizza in the classic Italian tradition, Bluebird pizza offers many topping combinations for your family to enjoy.

Lowes Home Improvement
3300 NW Aviation Dr.
Roseburg, OR 97470
(541) 484-3720
www.lowes.com

Lowes is the go-to place for home improvement, appliances, the garden center, and more. Whether it’s looking for floor covering at a reasonable price, or taking a home improvement class the friendly staff at Lowes will help you find what you need.

Oran Mor Artisan Mead
305 Melrose Rd.
Roseburg, OR 97471
(928) 600-8138
www.oranmormead.com

Oran Mor is a small batch Artisan Meadery dedicated to hand crafting a delicious variety of meads inspired by ancient traditions and drawing from the abundance of the land. They also offer a variety of ciders, beer and wine as well as events in their tasting room.

Professional Claims Administrators
613 NE Cummins St.
Roseburg, OR 97470
541-637-0298
www.professionalclaimsadministrators.com

Professional Claims Administrators serves as liaison between physicians or other health care providers and insurance companies. They utilize a process which involves collecting fees from insurance companies in order to compensate doctors and healthcare providers for their services.

Check out the new members on the “Shop the Chamber and Save” discount offers on page 12.
You’re Invited to Join Us for

Roseburg Area Chamber of Commerce

Business After Hours

Tuesday, May 9th from 5:00 to 7:00 p.m.

612 SE Jackson St. #2, Roseburg, OR 97470

Paul O’Brien Wine, Salud Beer and Delicious Appetizers will be served.
Admission: $3 per person

Enjoy an evening of networking in the comfort of the Heart of Roseburg: Hawks & Co., Realtors. Tasty treats, plus lemonade and sweet tea. Join us for an opportunity to see what’s happening Downtown.
Better yet: Fabulous door prizes.
The Roseburg Area Chamber of Commerce is now accepting applications for 2017-18 Project Leadership Roseburg. If you or one of your employees is a future Douglas County business leader, then you'll want to be part of Project Leadership which begins its 29th year in September. The chamber has graduated more than 550 individuals from this distinguished professional development program.

Not your typical leadership program, Project Leadership Roseburg provides participants with a comprehensive awareness of Douglas County and a deeper understanding of how our community works directly from our leaders. The nine-month program shares knowledge about our region and fosters dedication to our community as participants learn about how they can get involved to help create a more vibrant future for Douglas County. Project Leadership is a two-year commitment for participants.

During the first year, participants attend a day-long session each month from September 2017 through May 2018. The full-day workshops range from panel presentations to tours on a variety of subjects and include leadership and teambuilding activities. The subjects include in-depth glimpses at economic drivers such as natural resources, manufacturing, tourism, education and health care industry, to name a few. Participants will be the chamber’s guests at Economic Forecast this fall, the annual awards banquet next January and, of course, graduation at the next May’s membership meeting luncheon. Participants will also select, raise funds and complete a small community-benefit project.

After participants “graduate” from Project Leadership Roseburg in May of 2018 they will support chamber staff with facilitation of a workshop session for a new class of participants, thus fulfilling their second-year commitment to the program.

The Roseburg Area Chamber of Commerce is currently accepting applications for the 2017-18 Project Leadership program. Space is limited. Applicants may be either employer or self-sponsored. The cost for the program is $650 for members of the Roseburg Area Chamber and $850 for non-members. Roseburg Area Chamber members will be given priority. Acceptance is on a first-come, first-approved basis. The 2017-18 Project Leadership Roseburg application can be found on pages 11-14 of this issue of Business Perspectives. The application submittal deadline is August 15, 2017.

Calling All Future Business Leaders
Chamber Now Accepting Leadership Applications

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Chamber’s Project Leadership Class Completes Community Project

The chamber’s 2016-17 Project Leadership participants chose to undertake a project to collaborate with the efforts of Winchester Elementary and its Booster Club to enhance and upgrade the children’s playground at the school. The class replaced the fence around the playground, adding security, privacy and made the playground environment more aesthetically pleasing. Additionally, the class purchased a new fun and interactive “Pebble Path” for the playground which the booster club will install.

The participants and the chamber would like to thank the following member businesses who partnered with us to make this project a reality.

- Alison Eggers, State Farm Insurance
- Community Cancer Center
- Cow Creek Band of Umpqua Tribe of Indians
- Cow Creek Gaming
- Douglas Education Service District
- Douglas Electric Cooperative
- FCC Commercial Furniture
- Mercy Medical Center
- Roseburg Forest Products
- Terra Firma Foundation Systems
- Umpqua Health Management
- Umpqua Insurance Agency
- Umpqua Training & Employment

Our members’ generous donations helped improve the Winchester Elementary playground for students for years to come.
Got News?

Paul O’Brien winery received high marks in the recent edition of Wine Enthusiast Magazine. Their 2015 Bone Dry Riesling received a score of 92, while their 2014 Bradley Vineyard and 2014 Susan’s Vineyard Pinot Noirs scored a 91. Their 2014 Cask 11 Tempranillo received a 90, and their 2015 Oregon Territory Pinot Noir received the Editor’s Choice with a score of 90.

Melinda and Travis Woodward purchased Steamboat Inn and took ownership in May. They are excited to be a part of the amazing history and traditions of Steamboat and will be featuring a new dinner menu and extended summer hours. Melinda and Travis are originally from Eugene and previously worked in the country club industry.

Send Us Your Got News?
Has your business changed location or adding a new one? Celebrating an anniversary or received an award? These are potentially newsworthy items for the chamber’s Business Perspective “Got News?” section and a great opportunity to share your news with fellow chamber members. Submit your “Got News?” information online at www.RoseburgAreaChamber.org or email us at sales@roseburgareachamber.org

*The Roseburg Area Chamber of Commerce reserves the right to edit, verify, determine timeliness and publish on a space available basis.

Economic Trends

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Information compiled from various sources. Some figures may be preliminary estimates.
Reneé Frati Business Social

May 23, 2017
3-6pm

Meet Team Frati

Food Games Prizes

2198 NE Stephens St
Ste 101, Roseburg, OR
Brief Business History: Umpqua Community Health Center (UCHC) began as the Open Door clinic in 1992. The clinic became a Federally Qualified Health Center (FQHC) in 1999 which enabled an expansion of services in Douglas County with our Glide Clinic. In 2001 the name changed to Umpqua Community Health Center. UCHC continued expanding services by adding dental and mental health services in 2003 and opening the Myrtle Creek clinic in 2008. The new Roseburg facility opened on the Jerry Bruce Community Campus in 2010, and Sutherlin opened in 2014.

Marketing Niche: UCHC provides quality medical, dental and behavioral healthcare on a personal level. They accept new patients and won’t turn anyone away. They accept OHP, Medicare, Tricare and most insurances. UCHC also offers a sliding fee scale discount schedule for patients without insurance based on income and number of people in the family.

Business Philosophy: To improve access and provide quality healthcare services to the underserved in Douglas County through continuous improvement of operations, efficiencies and services provided.

Industry Trend: A major trend has been the increase in the number of insured patients visiting our clinics. In 2013, 35.8% of our patients were uninsured. By 2015 that number had dropped to 8.8% due to the expansion of Medicaid. There has also been a move toward integrated healthcare which means offering multiple services in one location. UCHC provides medical, dental and behavioral healthcare services all in one setting, which allows for a true patient centered medical home.

Why UCHC joined the Roseburg Area Chamber of Commerce: UCHC wants to raise the awareness of the services they provide to local business owners and the community. Many small businesses are unable to offer Health Insurance to employees, so UCHC is a great option for many of those employees without insurance. UCHC can help small community businesses fill this gap.

(Winners are selected each month from a random drawing of chamber members)
Congratulations to Umpqua Community Health Center.
**Chamber Advocation on House and Senate Bills**

**RACC Supports:**
- SB 329 - Extends preemption of local governmental authority to regulate work schedule requirements.
- SB 559 - PERS reform that would change the calculation of final average salary to use five years instead of three years.
- SB 560 - PERS reform that would redirect employee contributions from an IAP account to be used to pay for the member’s pension or other retirement benefits.
- SB 984 - Relating to calculation overtime for employee who exceed maximum allowable hours during workweek, requiring employer in industry with requirement to pay overtime after certain number of hours worked in one day to calculate applicable overtime pay for employee on daily and weekly basis and pay greater of two amounts.
- HJM 11 - Urges President and Congress to pursue Oregon and California Railroad grand land management reforms.

**RACC Opposes:**
- SB 165 - Limits small business tax cut passed during 2013 Legislature.
- SB 301 - Would prevent employers from firing employees based on employee’s use of marijuana.
- SB 557/HB 2468 - Would implement a “cap and trade” system for Oregon manufacturers that emit CO2.
- SB 737/HB 2129 - Would increase damage awards in medical malpractice lawsuits.
- SB 828/HB 2193 - Would implement a predictive scheduling mandate.
- SB 847 - Relating to state trust lands, creating process for State Land Board, Department of State Lands and Legislative Assembly to coordinate transfer of certain trust lands managed for benefit of Common School Fund that have limited performance potential as assets of Common School Fund to certain other public bodies.
- SB 1040 - Creates rebuttable presumption against employer if employer takes certain adverse actions against employee within 90 days of employee’s protected wage-related activity. Requires employer, after termination of employee, to provide to employee within 10 days of employee’s written request, reason for termination of employee. Makes violation subject to punitive damages and provides right to jury trial.
- HB 2019 - Requires the Oregon Department of Revenue to submit to the Legislative Revenue Officer information from Oregon tax returns about certain corporations doing business in Oregon.
- HB 2169 - Would limit award of attorney fees to employee who prevails on a claim against employer in wage and hour and employment cases. Current law allows for the awarding of attorney fees to the prevailing party, regardless of whether that is the employer or employee. **Died in committee.**
- HB 2180 - Would allow for liens against an employer’s real and personal property by claimants alleging unpaid wages. The employee would not be required to prove the validity of their claim prior to filing the lien. **Died in committee.**
- HB 2181 - Creates rebuttable presumption against employer if employer takes certain adverse actions against employee within 90 days of employee’s protected wage-related activity. Requires employer, after termination of employee, to provide to employee within 10 days of employee’s written request, reason for termination of employee. Makes violation subject to punitive damages and provides right to jury trial.
- HB 2230 - Would implement a new 0.7% commercial activities tax on Oregon businesses.
- HB 2744 - Relating to expenditure of local transient lodging tax, amending definition of “tourism-related” facility. **Died in committee.**
- HB 2768 - Relating to local transient lodging tax, expanding the definition of “tourism promotion” for purposes of local transient lodging tax revenue expenditures. **Died in committee.**
- HB 2774 - Requires the Oregon Department of Revenue to make information contained in central assessment roll available to general public on department’s website.
- HB 2876 - Would add a new 13% tax rate for income above $250,000; significant for small business as business income is typically taxed at the personal income tax rate.
- HB 2952 - Requires disclosures by corporations claiming tax credits. Specifies that corporate taxpayer claiming tax credit consents to disclosure of taxpayer’s name and about of credit.
- HB 3087 - Requires State Board of Forestry to establish criteria for preserving natural resource values on forestland. **Died in committee.**
- HB 3226 - Requires State Board of Forestry to establish criteria for preserving natural resource values on forestland.
- SJR 3 / HJR 1 - Would essentially repeal Ballot Measure 50, passed by Oregon voters.
- SJR 41 - Amends Oregon Constitution providing for imposition of business tax on gross receipts derived from Oregon sales and establishes Oregon Rainy Day Fund.
Show your Roseburg Area Chamber of Commerce Discount Card at these participating locations.

Discounts good through December 31, 2017.

**Absolute Sound & Music**
(541) 440-9525
25% off on video transfers

**Alanson Randol, DDS**
(541) 673-7437
Free new patient exam and x-rays at first appointment

**Bailey Veterinary Clinic**
(541) 673-4403
10% off all flea & tick products

**Best Western Plus - Hartford Lodge**
(541) 900-4210
15% off the best available rate

**Big O Tires**
(541) 672-2848
10% off any purchase.

**Bluebird Pizza**
(541) 229-6433
Free cheese breadsticks or dessert with purchase of any 12" or 16" pizza.

**Express Employment Professionals**
(541) 673-5358
Four free hours on first placement

**Fisher's Hearth and Home**
(541) 672-0306
$25 discount on all gas and pellet stove cleaning

**Fisher's Towing & Recovery**
(541) 672-4388
15% off retail towing services

**Hanson Jewelers**
(541) 673-5254
10% off regular retail price
(Excludes Pandora)

**Long's Flowers**
(541) 673-0929
10% off any purchase
(Excludes wire orders)

**Lookingglass Brewery**
(541) 378-8565
$1 off pints, growler fills, and apparel

**North Umpqua Outfitters/ Swiftwater Park Guesthouse**
(541) 496-3333
10% off lodging or whitewater rafting

**Oregon Tool & Supply**
(541) 672-1935
10% off regular priced merchandise
(Excludes services & special orders)

**Overhead Door Company of Roseburg**
(541) 673-4802
5% off window covering purchases

**Party Time Rentals**
(541) 672-8552
10% off any regular priced merchandise

**Umpqua Nexus**
(541) 671-6907
20% off all website packages

**Umpqua Sweets & Treats**
(541) 957-5580
10% discount to Chamber Members. Free samples to everyone!

**Umpqua Valley Fire Services**
(541) 229-0911
10% off all sales & services; 15% off all sales & Services for chamber members joining in 2017

**Wildlife Safari**
(541) 679-6761
Buy one drive-thru ticket and get one free
(Not valid with any other offers)

**Wintergreen Nursery, Landscaping & Florist**
(541) 679-1356
10% off regular merchandise

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To receive the discounts listed above, you must present your 2017 Chamber Discount Card. If your business has not received these cards, please contact: sales@roseburgareachamber.org or call (541) 672-2648 Ext. 23
Then now is the time to apply for participation in the 2017-2018 Project Leadership Roseburg program. Since 1989, more than 550 business men and women have graduated from Project Leadership Roseburg, and many of today’s respected Douglas County business and civic leaders are graduates of this esteemed program. Now in its 29th year, the mission of the Roseburg Area Chamber of Commerce’s leadership program is to educate, inspire, and strengthen community-minded individuals through increased business and community awareness and to promote civic activism through volunteerism.

Not your typical leadership program, Project Leadership provides participants with a comprehensive awareness of the many facets of Douglas County and they gain a deeper understanding of how our community works, directly from its leaders. The nine-month program not only imparts knowledge about our region, but fosters dedication to our community as participants learn about opportunities for involvement to help create a more vibrant future for Douglas County.

Making a Commitment to Leadership
Project Leadership Roseburg requires a two-year commitment from participants. During the first year, participants attend nine day-long sessions each month—from September through May. Each month, participants will attend a full-day workshop, panel presentations/briefings, and/or tours on different session topics. During the first year, participants will also select, organize, raise funds and implement a community-benefit project.

Project Leadership challenges its participants to become more involved in local politics, the chamber, community and civic organizations—all for the future betterment of Douglas County. This involvement will start soon after participants “graduate” from the leadership program in May. They will assist chamber staff with facilitation of workshop sessions for a new class of Project Leadership participants; thus, fulfilling their second year commitment to the program.

Now Accepting Applications
The chamber is currently accepting applications for the 2017-18 Project Leadership class. Space is limited. Applicants may be employer-sponsored or self-sponsored. The cost for the program for Roseburg Area Chamber members is $650; the cost for non-member participants is $850. Roseburg Area Chamber members will be given priority and acceptance is on a first-come/first-approved basis. Only one candidate per company may be accepted.

Ready to apply?
An application is available to download online at www.roseburgareachamber.org

For more information, or to request or receive an application:
Email: program@roseburgareachamber.org
Phone: (541) 672-2648 ext. 30

Application Deadline
5 p.m.
August 15, 2017

Applications may be delivered to:
Roseburg Area Chamber of Commerce
410 Spruce Street
Roseburg, OR 97470

Or send application to:
Roseburg Area Chamber of Commerce
P.O. Box 1026
Roseburg, OR 97470

The $50 application fee is applied to the tuition cost if the applicant is accepted; or if not selected, the deposit will be refunded.
# PROJECT LEADERSHIP ROSEBURG CURRICULUM

## 2017-2018

<table>
<thead>
<tr>
<th>Date</th>
<th>Topic</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>SEPTEMBER 14, 2017</td>
<td>ORIENTATION / TEAMBUILDING</td>
<td>Setting the stage for leadership training and getting acquainted with fellow participants. Program overview and class goals are discussed.</td>
</tr>
<tr>
<td>OCTOBER 12, 2017</td>
<td>NATURAL RESOURCES / INDUSTRY</td>
<td>An overview of our timber, manufacturing and service industries. Identify local natural resource issues and its impact on the community; study of the economic climate of Douglas County.</td>
</tr>
</tbody>
</table>
P.M. Session: Transportation & Utility services in Douglas County                                                                                   |
| DECEMBER 14, 2017     | ROLE OF GOVERNMENT                                                    | How various levels of government fit into Douglas County area. Understanding the planning process for public and private partnerships.             |
| JANUARY 11, 2018      | LAW ENFORCEMENT & CRIMINAL JUSTICE                                   | Learn about trends, techniques and issues of law enforcement and gaining an increased understanding of the local judiciary system.                  |
| FEBRUARY 8, 2018      | ROLE OF EDUCATION                                                     | Education as a resource and how it affects the community, including the challenges ahead.                                                   |
| MARCH 8, 2018         | MEDICAL & HUMAN SERVICES                                             | An examination of health and social services, funding capabilities and future planning.                                                     |
| APRIL 12, 2018        | COMMUNICATION & LEISURE                                               | Exploring the effective use of local media platforms; economic impact of local recreational and tourist assets.                               |
| MAY 10, 2018          | FUTURE LEADERSHIP / VOLUNTEERING                                     | Overview of the wide variety of organizations providing services to the community; the future of leadership through volunteer service.            |
| MAY 21, 2018          | PROJECT LEADERSHIP GRADUATION                                         | Graduates and their employers are presented at the May membership meeting of the Roseburg Area Chamber of Commerce.                         |
APPLICATION INFORMATION

First Name
Last Name
Nick Name

Business Title
Employer

Business Phone
Business Email

Home Address
Street
City
Zip Code

Home Telephone
Home E-Mail

Send program correspondence to:  □ Business email  □ Home email

APPLICANT: Submit the following with your application

References – Two professional/community references

Questions/Essay – Answer the following questions on a separate sheet of paper:

1. Community Involvement: List up to three community, business, civic, political, or social volunteer areas in which you have served. Include the name of the organization and/or your responsibilities or role in its activities.

2. Why do you want to participate in Project Leadership Roseburg?

3. How will Project Leadership help you reach your personal and professional goals?

APPLICANT COMMITMENT

I understand the purpose of Project Leadership and, if selected, I will devote the time necessary to complete the program.

I will attend the program of nine, full-day, monthly sessions that will be held on the second Thursday of the month, from September through May and attend the class graduation.

I will commit time for additional work to take place outside of regularly scheduled classes to complete the class project. I also understand that Project Leadership Roseburg does not end with graduation, but that I will return to facilitate a class session in the following year for the next class of Project Leadership Roseburg.

I also understand that if I have two full-day absences during the year, I will not graduate and will not complete the program. I will be automatically excused from the program and no portion of the tuition shall be refunded.

I accept these requirements and am willing to make this commitment.

Applicant Signature

Date

RACC Acceptance

RACC President/CEO
EMPLOYER INFORMATION

Company Name

Type of Organization/Business

Supervisor’s Name

Supervisor’s Title

Business Phone  Business Email

Business Address

Street  City  Zip Code

TUITION

Application Deposit
A $50 deposit is required with this application payable to the Roseburg Area Chamber of Commerce and is refundable if applicant is not selected. If the applicant is accepted, the fee is applied to the tuition. This fee covers the administrative cost incurred by the Roseburg Area Chamber of Commerce Foundation to administer fundraising associated with the class project.

Program Tuition
The $650 member/$850 non-member tuition covers: class material, session lunches, admission to the chamber’s May membership meeting luncheon/class graduation, annual awards banquet and Economic Forecast 2017.

EMPLOYER COMMITMENT
This applicant has the full commitment of this organization and, if selected, the time and financial support required to fully participate in Project Leadership.

I understand that if my employee has two full-day absences during the program sessions, they will not graduate and will automatically be excused from the program and no portion of the tuition will be refunded.

As the employer, I, or my designee, shall be responsible for representing our organization at the orientation and graduation programs.

In addition, I, or my designee, will devote the time necessary to serve as a mentor to our participant and keep informed about the Project Leadership program.

__________________________________________________________________________

Employer Signature  Date